

JR-N-Associates (480) 678-9595

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Jim was employed in the yellow page industry with Yellow Book and Dex Media for over a decade. He was consistently a national top performer out of 1600 outside business-to-business sales representatives. Jim's National accomplishments include earning the President Circle/Winners' Cup-Grand Master Award for being in the top of 1% of 1600 sales representatives. Further, by keeping his clients best interest in mind and providing exceptional customer service Jim was the only Yellow Page/Internet representative to exceed 90% account renewals and received a Special National Award for Outstanding Sales Accomplishments. While in 2003 he was in the top 5% of 1600 sales representatives and earned the Coyote Master Award for the Western Region. Jim's divisional awards include, being #1 in new business accounts sold four years straight to always being in the top 3 for highest renewal percentage, highest revenue sold and highest advanced payment collected. Developing effective account plans, identifying industry trends and key customers, their buying habits to accurately forecasting revenue growth has assisted him in excelling from a business-to-business sales representative and 'carrying the bag', to leadership roles from area sales manager to general manager. Jim is now offering his 'inside knowledge' to helping business get the highest return on investment possible, for their advertising dollar. Most businesses are paying too much for their advertising, especially with Dex Media. Because their representatives do not tell them about all, if any, of the discounts they are entitled to. Your representatives will never tell you about all the ways to save money because they are under intense pressure to increase sales...

We hope you are finding our site and this information helpful. We look forward to serving your needs.

Please contact us @ (480) 678-9595 with any questions.

Once again, thank you for visiting our site.

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Jim Ramage